Pacific Landscape Supply, Inc. P.O. Box 15809 San Luis Obispo, Ca 93406-5809

Office (805) 595-2295 Fax (805) 595-2296

Accounts Payable Dept.

To whom it may concern,

Thank you for your interest in opening an account with Pacific Landscape Supply, Inc. I have enclosed our account-opening forms. Please fill out and fax back to us promptly so we can process your application. To open an account we ask you to do the following:

a. Complete the **Credit Application and Personal Guaranty**.
b. Read and sign the **Terms and Conditions**.
c. Complete the **California Resale Certificate** (If applicable).

Please print all information legibly and return all forms to us via fax or mail. If you have a pending order we will verify information and contact you as quickly as possible.

If you have any questions please give us a call.

Sincerely,

David Ray
Pacific Landscape Supply, Inc.

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Pricing and Ordering Procedures

1) We do not offered delivered pricing unless a written quote is provided by PLS staff.
2) The Price List provided does not include trucking costs. The trucking rate is billed as a separate line item on the same invoice as the materials.
3) For efficiency reasons, we ship from a variety of locations. Our price list will reflect all of the products we offer, the locations they are available, and the price of the material in each of the locations. It is our responsibility to analyze the variables to determine the most efficient way to deliver the material.
4) Other than the "Mill Direct" option you are welcome to arrange to pick up the materials.
5) Typically, we can deliver loads within 48 hours of delivery time. If ordered by 10:00 am, we can often deliver next day.
6) We can arrange for split product orders and split location deliveries. This would all be quoted on an individual basis.
7) We will do our best to give you specific time frames when possible, but most of the time we will offer an "AM or PM" time frames.

As a supplier of materials for you, we strive to provide quality innovative products delivered in a prompt efficient manor for a better than market price. We know you have options in ordering materials and we appreciate you considering us as one of your vendors.

Sincerely,

David Ray
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CREDIT APPLICATION & PERSONAL GUARANTY

Company Name: _____ Fed ID: _____

Principal's Name: _____ Title: _____

___ Corporation ___ Partnership ___ Sole Proprietorship ___ LLC

Bill To Address: _____ City _____ State ___ Zip _____

Contact Name: _____ Phone # _____ Fax #: _____

Email address: _____ Cell Phone # _____

Ship To Address: _____ City _____ State ___ Zip _____

Contact Name: _____ Phone # _____ Fax #: _____

Type of business: _____ How long in business? _____YRS _____MO

Bank Reference: _____ Contact _____

Branch Address: _____

Branch Phone # _____ Account #: _____

CA Resale #: _____ (Properly completed CA Resale Certificate required, if tax-exempt)

3 Industry-related trade references:

Name _____ Phone # _____ Fax #: _____

Name _____ Phone # _____ Fax #: _____

Name _____ Phone # _____ Fax #: _____

Personal Guaranty

I, (Guarantor) understand that by signing, I personally guaranty all debt incurred. I also understand that my guaranty is of a personal capacity and not in any corporate capacity that I may have in connection with the business named at the top of this application. I hereby authorize Pacific Landscape Supply, Inc., or any credit bureau, and/or investigative agency employed by them to obtain personal credit information, bank, vendor, and credit references as deemed necessary to establish an extension of credit terms. I certify that all statements in this application are complete and accurate. A facsimile copy of this document is considered legal binding.

Guarantor's Signature _____ Guarantor's SSN _____

Guarantor's Printed Name _____ Personal Phone # _____

Guarantor's Personal Residence Address _____

City _____ State ___ Zip _____ Date _____

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TERMS AND CONDITIONS

After Pacific Landscape Supply, Inc. has processed your credit application you will receive a phone call or fax explaining your credit limit and payment terms. Acceptance of your application and extension of credit by Pacific Landscape Supply, Inc. shall constitute a valid and binding contract and an agreement of sale.

Upon receiving product from Pacific Landscape Supply, Inc., an invoice will be mailed promptly to your billing address. We will make every effort to mail invoices no later than one week after receiving product, however, please note that the date that the product is received is also the date of the invoice, not the date your accounting department receives the invoice or enters the information on your computers. Our accounting software calculates payments past due based on this invoice date. Delinquent balances are subject to a 1.5% monthly finance charge (18% per annum) with a $10.00 minimum charge per month.

In the event that your account becomes delinquent and we are left with no other recourse than to secure past due funds through legal process, the guarantor will be responsible for all collection fees, reasonable attorney fees, and court costs.

Statements will be faxed or mailed monthly for your reference. If your account is past due, based on the credit terms extended you will be placed either on a C.O.D. basis, or a pre-paid basis.

Sales tax will be charged on all orders unless Pacific Landscape Supply, Inc. receives a properly completed and signed California resale certificate. Please note that a copy of your seller's permit does not meet the state requirement of exempting sales tax.

If Pacific Landscape Supply is arranging transportation, please call before 12:00 p.m. to ensure your order is dispatched timely. Transportation rates allow for a 30 minute unloading period. Unloading in excess of 30 minutes or standby time may increase your transportation rate. Please be prepared for your deliveries.

For any questions regarding products and prices, please call Mario at (209) 541-8933.
For all other questions including billing, please call our office at (805) 595-2295.

I, (Guarantor) have read, and understand the TERMS AND CONDITIONS above, and I agree to be bound to these current terms and conditions.

Guarantor's Signature _____ Guarantor's SSN _____

Guarantor's Printed Name _____ Date: _____